



Staff Report PW2020-042

Title of Report: PW2020-042 Second Release 1 Ton 4x4 Truck Tender Award
Department: Public Works
Branch: Transportation & Public Safety
Council Date: September 2, 2020

Recommendation:

Be it resolved that Council receive Staff Report PW2020-042 for information; and
That Council award the One Ton 4x4 Truck Tender to MacMaster Buick GMC in the amount of \$73,618.00 plus HST.

Background:

At the August 5, 2020 Council Meeting, Council directed staff to re-issue the 1 Ton 4x4 Truck Tender to include Good Used or New Model 1 ton 4x4 truck.

6.4.1PW2020-040 One Ton 4x4 Truck Tender Award

Moved By Councillor Sherson; **Seconded By** Deputy Mayor Milne

Be it resolved that Council receive Staff Report PW2020-040 for information; and
That Council award the One Ton 4x4 Truck Tender to Finch Chevrolet Cadillac Buick GMC Ltd. in the amount of \$78,973.44 including HST.

Deputy Mayor Milne moved the following amendment to the main motion.
Mayor Woodbury requested a recorded vote on the amendment to the main motion.

Amendment:

No. 2020-318

Moved By Deputy Mayor Milne; **Seconded By** Councillor Shipston

Be it resolved that Council amend the motion to remove the second clause and add a clause that states:

"**That** Council direct Staff to re-issue the tender for a one-ton 4x4 truck for both new and used models."

Yay (6): Mayor Woodbury, Deputy Mayor Milne, Councillor Dobreen, Councillor Sherson, Councillor Rice, and Councillor Shipston
Nay (1): Councillor Frew
Carried – 6 to 1

Motion as Amended:

No. 2020-319

Moved By Councillor Sherson; **Seconded By** Deputy Mayor Milne**Be it resolved that** Council receive Staff Report PW2020-040 for information; and **That** Council direct Staff to re-issue the tender for a one-ton 4x4 truck for both new and used models. **Carried**

The tender was re-released to include Good Used or New Model 1 ton 4x4 truck.

Staff Comments:

Treasurer Liam Gott, Public Works Foreman/Fleet Manager Phil Wilson and Public Works Administrative Assistant Lisa Wilson opened the tender submissions via a virtual meeting on Wednesday August 26, 2020 at 2pm. There were 4 new vehicle submissions received, 2 for regular cab chassis and 2 for crew cab with the following evaluation:

1 Ton Truck Evaluation 2020

Dealer	Year Make/Model	Cab	Body/Manufacturer	Warranty	Cost	
Mac Master Buick GMC	2021 GMC Sierra 3500 HD	Crew	Elo-quip	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms Corossion 3yrs 60,000kms Engine 5yrs 160,000kms Roadside 5 yrs 160,000kms	73,618.00 + tax	#1 Crew Cab
Jim Wilson Chev	2020 Silverado 3500 HD	Crew	R Nobel	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms Corossion Engine 5yrs 160,000kms Roadside	78,500.00 + tax	# 2 Crew Cab
Blue Mountain Chrysler	2020 Ram 3500	Reg	Comander	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms Corossion Engine 5yrs 160,000kms Roadside	71,751.00 + tax	# 2 Reg Cab
Finch Auto Chev	2020 GMC Siera 3500 HD	Reg	Comander	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms Corossion 3yrs 60,000kms Engine 5yrs 160,000kms Roadside 5 yrs 160,000kms	69,888.00 + tax	#1 Reg Cab

All trucks meet our specs, except for the 2020 Sierra 3500 Hd from Finch. The Wheelbase is 146" and we asked for 167" minimum.

If we are taking into account that the current Pandemic may last longer, or we get another wave(s) I would suggest going with the 2021 Crew Cab from MacMaster. It would make for being able to transport more staff to job sites or to work in pairs. As far as going with a regular cab, I would suggest we go with the 2020 Regular Cab from Blue Mountain Chrysler.

Looking at all things considered I would recommend going with MacMaster for the 2021 Crew Cab. There is a difference of \$3730.00 between this truck and the cheapest bid which is from Finch for the 2020 Regular Cab. All warranties are comparable.

Staff recommend that the Mac Master Buick GMC new 2021 GMC Sierra 3500 HD crew cab 1 ton 4x4 truck is the best value option to purchase.

Financial Implications:

The 2020 Capital Budget included \$65,000.00 for the 1 ton purchase, funded by the sale of Unit 294 1995 Chev 3500 1 ton for \$1,000.00 and \$64,000.00 from general taxation. Staff recommends keeping Unit 294 to assist with moving staff around with the current COVID 19 implications.

The MacMaster Buick GMC submission of \$73,618.00 plus HST would result in an expense of \$74,913.68 (\$73,618.00 plus non-recoverable HST). The funding shortfall of \$10,913.68 (\$74,913.68 less \$64,000) will be offset by savings on LED streetlighting debt repayment budgeted.

Communications & Community Action Plan Impact:

Goal 5 - Upgrading our "Hard Services"

Action 5:

The residents and businesses of Southgate recognize our linear services - roads, bridges, water and sewer works, for example - to be a fundamental purpose of municipal government. This infrastructure needs to be serviceable and sustainable so that our businesses and communities can thrive and grow.

Concluding Comments:

Staff recommends that Council receive Staff Report PW2020-042 for information, and that Council award the One Ton 4x4 Truck Tender to MacMaster Buick GMC in the amount of \$73,618.00 plus HST.

Respectfully Submitted,

Dept. Head: **Original Signed By**
Jim Ellis, Public Works Manager

Treasurer Approval: **Original Signed By**
William Gott, CPA, CA Treasurer

CAO Approval: **Original Signed By**
Dave Milliner, CAO