



Staff Report PW2020-050

Title of Report: PW2020-050 Third Release - 1 Tonne 4x4 Crew Cab Truck Tender Award Report
Department: Public Works
Branch: Transportation & Public Safety
Council Date: October 7, 2020

Recommendation:

Be it resolved that Council receive Staff Report PW2020-050 for information; and
That Council award the new model 1 ton 4x4 gas crew cab truck to Finch Chevrolet Cadillac Buick GMC Ltd. in the amount of \$63,315.00 plus HST.

Background:

At the September 2, 2020 Council Meeting, Council did not award the tender as presented and recommended the third release version to be specific for a good used or new model 1 ton 4x4 gas crew cab truck, to be awarded closer to the budget allocated of \$65,000.00.

The following Council resolution was passed at the meeting:

6.3.3PW2020-042 Second Release 1 Ton 4x4 Truck Tender Award

Mayor Woodbury requested a recorded vote on the main motion.

No. 2020-361

Moved By Councillor Dobreen; **Seconded By** Councillor Frew;

Be it resolved that Council receive Staff Report PW2020-042 for information; and

That Council award the One Ton 4x4 Truck Tender to MacMaster Buick GMC in the amount of \$73,618.00 plus HST.

Carried No. 2020-361

Yay (3): Mayor Woodbury, Councillor Dobreen, and Councillor Frew
--

Nay (4): Deputy Mayor Milne, Councillor Sherson, Councillor Rice, and Councillor Shipston

Failed (3 to 4)

Staff Comments:

Staff re-issued a third release for a good used or new model 1 ton 4x4 gas, crew cab chassis with hydraulic aluminum dump body truck.

Staff received a number of comments from past bidders that were upset their numbers have been viewed by competitors and expressed we were wasting their

time. To assist with duplication of paperwork for past bidders an addendum was issued with the third release of the tender that past bidders could submit just a cover letter with specific criteria and pricing.

Deputy Treasurer John Kurian, Public Works Foreman/Fleet Manager Phil Wilson, Public Works Administrative Assistant Lisa Wilson and Public Works Manager Jim Ellis opened the tender submissions via a virtual meeting on Thursday September 17, 2020, at 2 pm. There were 6 new vehicle submissions received, 2 for regular cab chassis and 4 for crew cab, the tender called for crew cab, the regular cabs will not be included in the evaluation process. Staff reviewed the submissions with the following evaluation:

Dealer	Year Make/Model	Body Manufacturer	Warranty	Cost excluding HST
Finch Chevrolet	Chev 2021 GMC Silverado 3500 HD	Commander	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms	\$63,315.00
Mac Master Buick GMC	2021 GMC Sierra 3500 HD	Eloquip	Basic 3yrs 60,000kms Drivetrain 5Yrs 160,000kms	\$64,099.00
Trillium Ford	2021 F-350	Eloquip	Basic 3yrs 60,000kms Drivetrain 5Yrs 100,000kms	\$64,393.69
Jim Wilson Chevrolet	Chev 2020 GMC Silverado 3500 HD	R Noble	Basic 3yrs 60,000kms Drivetrain 5 Yrs 100,000 kms	\$67,000.00

Delivery date could be January-February 2021 depending on production during COVID-19 pandemic.

Financial Implications:

The 2020 Capital Budget included \$65,000.00 for the 1 ton purchase, funded by the sale of Unit 294 1995 Chev 3500 1 ton for \$1,000.00 and \$64,000.00 from general taxation. Unit 294 will be sold after licencing runs out in December 2020.

The Finch Chevrolet Cadillac Buick GMC Ltd. submission of \$63,315.00 plus HST would result in an expense of \$64,429.34 (\$63,315 plus non-recoverable HST), or \$570.66 underbudget.

Communications & Community Action Plan Impact:

Goal 5 - Upgrading our "Hard Services"

Action 5: The residents and businesses of Southgate recognize our linear services - roads, bridges, water and sewer works, for example - to be a fundamental purpose of municipal government. This infrastructure needs to be serviceable and sustainable so that our businesses and communities can thrive and grow.

Concluding Comments:

Staff recommends that Council receive Staff Report PW2020-050 for information, and that Council award the new model 1 ton 4x4 gas crew cab truck to Finch Chevrolet Cadillac Buick GMC Ltd. in the amount of \$63,315.00 plus HST.

Respectfully Submitted,

Dept. Head: *Original Signed By*
Jim Ellis, Public Works Manager

Treasurer Approval: *Original Signed By*
William Gott, CPA, CA Treasurer

CAO Approval: *Original Signed By*
Dave Milliner, CAO