

Township of Southgate

Administration Office

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Staff Report CAO2022-059

Title of Report: Eh!Tel Networks Inc. - Southgate Hopeville Fibre Optic
Point of Presence Site Agreement Approval

Department: Administration

Council Date: September 7, 2022

Council Recommendation:

Be it resolved that Council receive staff report CAO2022-059 as information; and

That Council approve the Eh!Tel Networks Inc. and Southgate Hopeville Point of Presence (POP) Site Agreement, dated September 7th, 2022 as presented; and

That Council consider approval of the Eh!Tel Networks Inc. and Southgate Hopeville POP Site Agreement by Municipal By-law 2022-128, at the September 7, 2022 Council meeting.

Background:

Southgate Council approved an agreement with Eh!Tel Networks Inc. at the June 21, 2017 Council meeting for a Holstein POP with the first motion and on November 15, 2017 Council approved the second motion for a Dundalk POP location:

First Council Motion:

Moved by Councillor Pallister, **Seconded by** Councillor Frew;

Be it resolved that Council receive staff report CAO2017-073 as information; and

That Council approve the FibreXpress, Eh!Tel Networks Inc. and Southgate draft amending agreement, to the original agreement dated June 21, 2017 as presented; and

That Council approve the FibreXpress, Eh!Tel Networks Inc. and Southgate amending agreement, to the original agreement dated June 21, 2017, by Municipal By-law 2017-062 at the June 21, 2017 Council meeting as presented.

Carried. No. 2017-506

Second Council Motion:

Moved by Councillor Pallister, **Seconded by** Councillor Dobreen;

Be it resolved that Council receive staff report CAO2017-129 as information; and

That Council approve the Eh!Tel Networks Inc. and Southgate the Dundalk Point of Presence (POP) Site Agreement, dated November 15th, 2017 as presented; and

That Council consider approval of the Eh!Tel Networks Inc. and Southgate Dundalk POP Site Agreement by Municipal By-law 2017-136, at the November 15, 2017 Council meeting.

Carried. No. 2017-921

Staff Comments:

Staff have worked with Eh!Tel to draft this agreement that is similar to the Holstein and Dundalk agreements for the Hopeville site. The benefit of this agreement is that it enhances our future access to fibre communications services in the central part of Southgate, specifically to support fibre servicing connections between Holstein and Dundalk to communications growth in the rural community.

Eh!Tel are making their own financial investment to install fibre infrastructure in Southgate to the east of Dromore area to Dundalk on County Road #9. The benefit to the Township is we will have access fibre service connections in our municipal office as the project is constructed and highspeed service for the Hopeville community. This will also support the future expansion of fibre service to the north and south of County Road #9 in the rural areas of Southgate.

The agreement is standard to our other POP agreement and is included with the By-law. The location of the POP will be on the Hopeville Ballpark property and will be sited close to County Road #9 access and many residences in the village to take up benefit of the service. The Schedule A to the POP agreement identifies the location of the building structure. Staff recommend approval of the Eh!Tel-Southgate Hopeville Point-of-Presence agreement to support fibre expansion in Southgate.

Financial Impact or Long Term Implications

There is no financial cost to the municipality as a result of this report.

The financial benefit to the Township of Southgate is EH!tel will provide the Municipal Office at 185667 Grey Road 9, Dundalk, ON with a free 1 gigabit download and 40 Megabytes upload internet service connection, upon completion of Fibre Network and POP Construction which would cost about \$140.00 per month.

Communications & Community Action Plan Impact:

This report has been written and presented to Council to communicate accurate information to the public. Trusted, Timely, Transparent, Decision Making.

Action 2-A-2:

Southgate will work to bring in broadband infrastructure as a means to attract high-tech businesses, citizens with home occupations, and prosperous telecommuters.

The Plan:

High-speed, high-capacity internet service will be available in most of Southgate.

Concluding Comments:

1. That Council receive this staff report as information.
2. That Council approve this agreement as presented.
3. That Council approve this agreement by Municipal By-law 2022-128 at the September 7, 2022 meeting.

Respectfully Submitted,

Facilities Manager approval: Original Signed By

Kevin Green – Facilities Manager

kgreen@southgate.ca

519-374-3130

CAO approval: Original Signed By

Dave Milliner – CAO

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Attachments:

- Attachment #1 –Eh!Tel Networks Inc. and Southgate Hopeville POP Site Agreement dated September 7, 2022