

Southgate Turnkey AVL/Telematics System RFT Criteria Evaluation Scoring

Selection Criteria:

1. **Pricing:** The formula for evaluating pricing will consist of hourly price submissions, meeting budget requirements and value for dollar investment. This sum will represent 40% of the weight factor criteria, with the lowest bid being the base factor, and for every \$1,000.00 / hour above the base, will deduct 1point from the 40 points allotted.
2. **Qualifications and experience of company:** the previous experience of proposed staff for this project, the stability and reputation of the firm, will consist of 15% of weight factor.
3. **Equipment resources available, capability & reliability:** The assessment of past services experience will include evaluation of the Contractor's success with previous experience of this nature to meet Southgate needs and compliance consists of 20% of the criteria.
4. **References – service delivery & scheduling:** Meeting the Request for Quote criteria are valued at 15%, and will be scored according to information submitted, and reliability.
5. **Approach to Cost Control:** Will be awarded to the respondent who, in the sole judgment of the Township, provides the best overall value and will be worth 10% of the selection criteria.

Supplier	Pricing = 40%	Qualifications = 15%	Equipment =20%	References= 15%	Cost Control=10%	Total 100%
Cypress Solutions	40% = \$19,689.75	5%	5%	5%	5%	60%
Trackmatics Inc.	12% = \$47,975.00	15%	20%	15%	10%	72%

Trackmatics monthly fees based on 29 units is \$1,201.00.
Cypress monthly fees based on 29 units is \$818.75.